

PRESS RELEASE

FOR INTEGRA TELECOM



FOR IMMEDIATE RELEASE

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Integra Telecom Named One of America's 5,000 Fastest-Growing Private Companies

Competitive Telecom Provider Records Three-Year Revenue Growth of 241.8%; Ranks No. 33 in Gross Dollars of Growth

PORTLAND, ORE. – Aug. 27, 2008 – *Inc.* ranked [Integra Telecom](#) No. 1,557 on its annual ranking of the 5,000 fastest-growing private companies in the country and No. 33 in the category of gross dollars of growth. Between 2004 and 2007, Integra achieved revenue growth of 241.8%. The list is the most comprehensive look at the most important segment of the economy – America's independent-minded entrepreneurs.

Additionally, Integra ranked among the top 50 private companies in America in the following four 2008 *Inc.* 5000 categories:

- No. 22 in the [Top 50 Businesses in Portland-Vancouver-Beaverton, OR-WA](#)
- No. 33 in the [Top 100 Inc. 5,000 Companies by Gross Dollars of Growth](#)
- No. 43 in the [Top 100 Inc. 5,000 Companies by Revenue](#)
- No. 44 in the [Top 100 Telecommunications Companies](#)

"Our second annual *Inc.* 5000 continues the most ambitious project in business journalism," said *Inc.* 5000 Project Manager Jim Melloan. "The *Inc.* 5000 gives an unrivalled portrait of young, underreported companies across all industries doing fascinating things with cutting-edge business models, as well as older companies that are still showing impressive growth."

Integra Telecom is a leading provider of telecommunications and Internet services for businesses in 11 Western states. The company's 2008 *Inc.* 5000 rank of 1,557 marks a substantial leap from its position at 3,125 in 2007.

"We're honored to once again be recognized on *Inc.* magazine's honorary list of the fastest growing private companies in America," said Dudley Slater, CEO for Integra Telecom. "This recognition is a result of all of our employees' hard work. Their dedication and commitment to

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quality make it possible for Integra to grow rapidly while upholding industry leading customer service standards.”

The 5,000 companies that made the list reported aggregate revenue of \$185 billion and median three-year growth of 147 percent. Most important, the 2008 Inc. 5000 companies were engines of job growth, having created more than 826,033 jobs since those companies were founded. Complete results of the Inc. 5000, including company profiles and a list of the fastest-growing companies that can be sorted by industry and region, can be found at www.inc5000.com.

Hottest Regions for Fastest-Growing Companies

The New York metro area tops the Inc. 5000 list with the most companies of any city with 355. Washington, D.C. comes in a close second with 300 companies on the list; Los Angeles comes in third with 244 companies, and Atlanta (194 companies) and Chicago (189 companies) round out the top five. Interestingly, only 62 companies on the Inc. 5000 are not based in metropolitan areas.

Grand Rapids, Mich. leads the list with the highest median revenue of any metro area (\$26.2 million, 16 companies), followed by San Antonio, Texas (\$21.3 million, 25 companies), Baton Rouge, La. (\$18.8 million, 14 companies), Houston (\$17.1 million, 97 companies), and Kansas City, Mo.-Kan. (\$16.5 million, 39 companies).

Hottest Industries for Fastest-Growing Businesses

The most notable median growth categories among the Inc. 5000 fastest-growing businesses are in the Energy category (which grew by 298%), followed by Government Services (which grew by 220%), Security (200% growth), IT Services and Software (both grew by 187%), and Consulting (which grew by 182% on average).

The largest business category is IT Services, with 579 Inc. 5000 companies. Business Services (532 companies), Construction (459), Manufacturing (405), and Advertising & Marketing (361) complete the top five industries ranked on the 2008 Inc. 5000.

Industries reporting the highest median revenue are Travel (\$38.8 million), Financial Services (\$16.3 million), Logistics (\$15.4 million) Government Services (\$14.2 million), and Energy (\$14.2 million).

Methodology

The 2008 Inc. 5000 list measures revenue growth from 2004 through 2007. To qualify, companies must be U.S.-based and privately held, for profit, independent – not subsidiaries or divisions of other companies – as of December 31, 2007, and have had at least \$200,000 in revenue in 2004, and \$2 million in 2007.

Companies can apply for next year's Inc. 5000 by registering with "IncBizNet, Business Network for Private Companies", at www.incbiznet.com.

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About Integra Telecom

Integra Telecom Inc. provides voice, data and Internet communications to thousands of business and carrier customers in 11 Western states, including: Arizona, California, Colorado, Idaho, Minnesota, Montana, Nevada, North Dakota, Oregon, Utah and Washington. The company owns and operates a best-in-class fiber-optic network comprising metropolitan access networks, a nationally acclaimed tier one Internet and data network, and a 4,700-mile high-speed long haul network. The company has earned some of the highest customer loyalty and customer satisfaction ratings in the telecommunications industry. Primary equity investors in the company include Warburg Pincus, Banc of America Capital Investors and Boston Ventures. Integra Telecom, Electric Lightwave, Eschelon Telecom, Unicom and OneEighty Communications are registered trademarks of Integra Telecom Inc. For more information, visit www.integratelecom.com.

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About Inc. 500|Inc. 5000 Conference

Each year, *Inc.* magazine and Inc.com celebrate the remarkable achievements of today's entrepreneurial superstars — the privately held small businesses that drive our economy. The Inc. 500|Inc. 5000 Conference brings together members of the Inc. 5000 community—both a new class of Inc. 5000 honorees and the list's alumni—for three days of powerful networking, inspired learning, and momentous celebration. *For the first time ever, this powerful networking event is open to all.* Please join us September 18-20, 2008 at the Gaylord National Resort and Convention Center in Washington, D.C. For more information or to register, visit www.Inc500Conference.com or call us at 877-211-0489.

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