

ATTACK OF THE BUSINESS KILLING MONSTER

HOW BC/DR PLANNING
SAVED THE DAY!

DESTRUCTION! DEVASTATION!

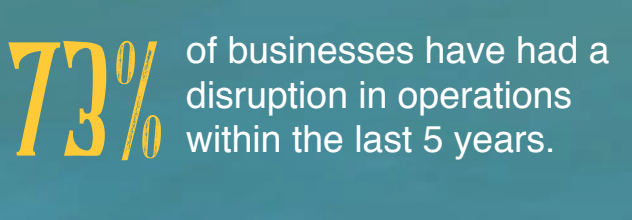
NO ONE IS SAFE FROM BUSINESS DOWNTIME!

North American businesses lose \$26.5 billion annually to the downtime monster — that's enough to kill off almost any business. Don't be a BC/DR horror story.

**NO ONE IS
SAFE FROM
ITS CLUTCHES**

AM I AT RISK FOR A DISASTER?

**3 OUT OF 4
BUSINESSES**



are at risk for a major disruption in business operations, due to poor Business Continuity and Disaster Recovery (BC/DR) planning.

73% of businesses have had a disruption in operations within the last 5 years.

36% of organizations have lost access in the last year to their critical applications.

24% experienced a full data disaster that lasted for multiple days.

69% of IT leaders expect to have one or more disruption within the next 2 years.

1 OUT OF 5 ANTICIPATING IT WILL BE MAJOR

**IT STRIKES
WHEN YOU
LEAST EXPECT IT**

WHAT CAUSES BUSINESS DOWNTIME?

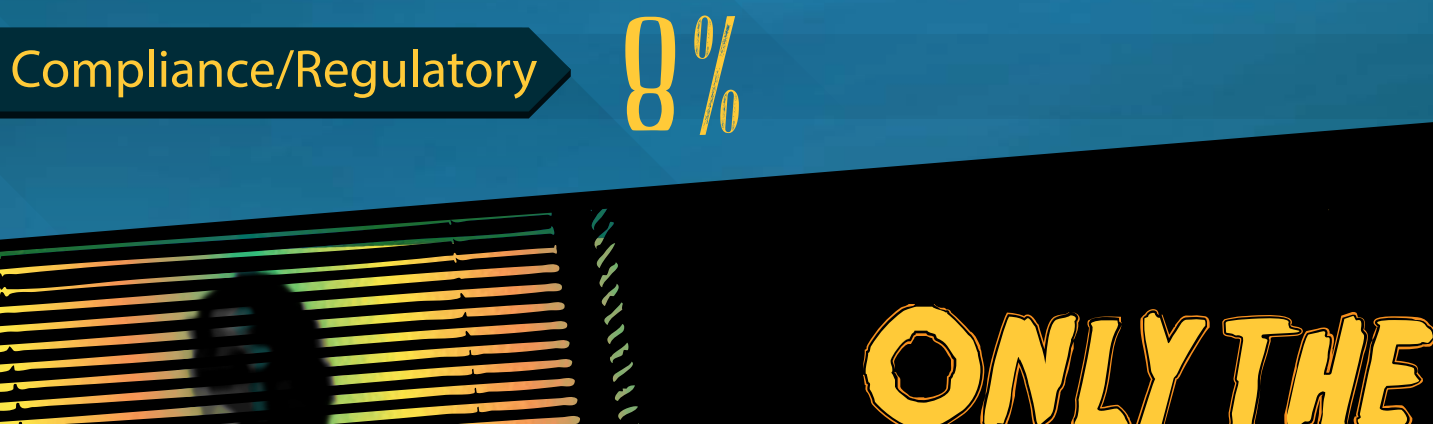
Six primary IT risks are at the root of most disruptions, causing an overwhelming loss of access to critical systems, applications and data.



**IT CAME
IN THE
NIGHT**

WHAT ARE THE EFFECTS OF AN EVENT?

The average cost of an outage can accrue at the rate of \$50,000 per minute. But what is the financial impact to each area of the business?



**ONLY THE
LUCKY MAKE
IT OUT ALIVE**

HOW LIKELY AM I TO RECOVER?

If you don't have a BC/DR plan, your chances of recovering from a downtime disaster are slim, over ½ never recoup their losses. The speed to restore operations is critical to your business survival. The longer it takes, the slimmer your chances to fully



**BC/DR
PLANNING
COMES TO THE
RESCUE**

WHAT CAN I DO TO PROTECT MYSELF?

1 Conduct a business impact analysis to identify your mission critical services and assess risk.

Start by identifying the most crucial systems and the effect their outage would have on the business. The greater the potential impact, the faster the recovery time must be. Consider your building, network, data, applications, and workforce.

2 Carefully evaluate and select reliable business partners to reduce risks and assist in planning.

Choose service providers with documented BC/DR plans, established Service Level Agreements (SLAs), and robust security measures. Select networking partners, cloud service providers and data centers with redundant connectivity and automatic failovers. Consider hiring a Disaster Recovery as a Service (DRaaS) provider to help with your plan.

3 Create a detailed plan with Recovery Time/Point Objectives (RTOs/RPOs) for critical items.

Figure out how quickly you need to recover (RTO) and how much data loss you can tolerate (RPO) to resume operations. Consider improving network security and redundancy; implementing regular data backup/disk mirroring procedures; and instituting cloud-based failover/failback to virtualized applications, systems and infrastructure.

4 Test your plan, optimize it, and retest it regularly to ensure it remains current and effective.

Test your plan, inside and out. Find the gaps and address them before you have an actual disruption. Do live tests to simulate a real event, include service providers, and exercise complete failover, restore, and validation processes. Review your plan regularly as your business grows and changes.

Don't let a lack of planning turn into a business nightmare.

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