



WHY ELECTRIC LIGHTWAVE?

Electric Lightwave is committed to your success. We enable our partners to grow their business by offering a full range of services, a dedicated support team and a superior customer experience. You can count on us for the network infrastructure your customers demand and the service they deserve.

COL-01-01-04/09/13

Unrivaled Network

We combine our uniquely dense and diverse fiber network with a full range of customized solutions. We have a culture of network development and a desire to invest in support of our customer needs.

Differentiated Support Model

Our enhanced customer service provides you with a highly responsive, dedicated, local team that knows your business.

Enterprise Grade Solutions

We understand that every enterprise is unique. That's why our experts partner with each customer to build highly customized solutions that solve your most challenging technical needs.

ABOUT ELECTRIC LIGHTWAVE™

Electric Lightwave™ serves as a trusted network infrastructure partner to enterprises of all sizes, government agencies and carriers throughout the western United States. The company combines dense metro and intercity fiber assets, enterprise-grade network solutions, including Ethernet, Wavelengths and IP, with a highly responsive and easy to do business with approach. Electric Lightwave offers a premium service experience to match its premium network infrastructure solutions.

The Intelligent Network

Our purpose-built network is designed for resiliency and dependability. Your customer's data and network remain fully secured through partnerships with best-of-breed security providers.

- Electric Lightwave owns and operates a high density, diverse fiber-optic network and a nationwide MPLS backbone to provide highly reliable and secure solutions for your customers.
- In addition to our fiber footprint, we also offer a very dense Ethernet over Copper portfolio, extending our reach to thousands of additional businesses.
- Electric Lightwave continues to invest in and expand our network to provide scalable, customized solutions for your customer's evolving needs.

Your Strategic Partner

Electric Lightwave is committed to your success and makes doing business easy.

- You are supported by Electric Lightwave's industry leading customer service team, as well as Indirect Channel Managers, who are committed to empowering the agent community and driving sales.
- A variety of tools are available to you including an online quoting tool and a dedicated portal to check order status, access sales collateral and check service availability.
- Electric Lightwave offers competitive pricing so you can close more deals and grow your business confidently.

Enterprise Grade Solutions

Electric Lightwave works with every customer to design the right network solution for their business needs.

- Electric Lightwave's Data Networking Solutions, from MEF Certified Ethernet Services, to VPN Solutions, VPLS and Wavelength Services provide the foundation for addressing your customer's high bandwidth needs with secure, reliable connections.
- Electric Lightwave offers a complete portfolio of cloud services that enable your customers to stay agile and secure without significant capital expense.
- Electric Lightwave offers a range of internet services and Unified Communications solutions that include UC Cloud Voice, Contact Center and SIP Trunking to ensure your customer's business runs productively and remains competitive.



LEARN MORE

To learn more about Electric Lightwave's Partner Program, visit www.electriclightwave.com/partner or contact us and ask for the Channel Manager in your area.

CONTACT US ▶ 888-889-8088

EL-15-04:02/02/2017